**adewumi ayobami**

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## **Summary**

A graduate of banking and finance with experience and knowledge in banking, equity capital, investment banking and finance. I also have a proven experience in managing financial transactions, performing financial analysis and advising clients on capital raising strategies. I’m best describe as articulate and a person of profound integrity, and also in delivering high quality financial solutions and maintaining strong customer relationship.

## **Education BACKGROUND**

### M.SC. International FINANCE|2020 | BABCOCK UNIVERSITY- OGUN State, NIGERIA

### b.sc. BANKING AND FINANCE | 2016 | SECOND CLASS HONORS, UPPER DIVISION |babcock university- OGUN- state, NIGERIA

## **PROFESSIONAL Experience**

**FINANCE ADMINISTRATOR |**

PHOSTINE REALTY LIMITED, LAGOS –NIGERIA

APRIL 2021 – PRESENT

* Performing comprehensive financial analysis, valuation and due diligence on business transactions.
* Leading and managing equity capital market transaction and private placements.
* Client relationship management and collaboration tailored towards capital raising strategies and provide market advice on market conditions.
* Building and maintaining strong relationships with institutional investors. Corporate clients, and internal stakeholder.
* Preparing and delivering financial books, marketing materials and transaction documentation
* Monitor market trends, regulatory changes, and industry developments to identify new business opportunities.

**INSURANCE BROKER |**

AIICO INSURANCE PLC, LAGOS –NIGERIA

MARCH 2021 – SEPTEMBER 2021

* Managing a portfolio the companies’ clients, providing tailored insurance solutions for individuals and businesses.
* Assess clients insurance needs, conduct risk assessments, and recommend appropriate insurance coverage.
* Negotiate terms and conditions of insurance policies with underwriters, and other stakeholder
* Prepare and present insurance proposals, policy renewals and claims processing and policy adjustments.
* Staying updated with industry trends, regulatory changes and insurance products to provide informed advice.

## **CERTIFICATION**

* ALX Software engineering program in partnership with MasterCard (C++, Python, html, javascript) | July 2023
* Article Publication at the International Journal of Business and Management(theijbm) Online | 2020
* Chartered Institute of Bankers of Nigeria | In View

Modules passed include: Management of Financial Institutions and Banking Laws, Ethics and Corporate Governance, Human Capital Management

* EC Council Customers Care Relationship Management and Supply Chain Management | 2016
* Comptia Project + Microsoft Suite 2010 | 2016

## **key skILLS**

* Transaction Execution
* Equity Capital Market
* Valuation technique
* Policy Negotiation and Placement
* Insurance Risk Assessment
* Client Relationship Management
* Claims processing and Management
* Financial Analysis and Modeling
* Excel and financial analysis

### **ACHIEVEMENTS**

* Boosting company’s revenue by implementing and developing an effective strategy to win clients to our property sales

## **volunteer**

Member of the Chartered institute of Bankers in Nigeria (CIBN)

## **LANGUAGE**

* English (Proficiency)